

# Investor Presentation Republic of Paraguay

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January 2022

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# **Executive Summary**



### **Paraguay Representatives**





Oscar Llamosas Diaz Minister of Finance



Jose Cantero President of the Central Bank

### Education

- B.S. Economics, National University of Asuncion
- Masters in Economic Policy, National University of Tucuman-Argentina

#### **Most Recent Professional Experience**

- More than 25 years of career in Civil Service
- 2020 Present: Minister of the Ministry of Finance of Paraguay
- 2017 2020: Vice Minister of Financial Administration of the Ministry of Finance of Paraguay
- Managing Director of Public Treasury in the Ministry of Finance
- Head of Macro-Fiscal Department

### Education

- B.S. Economics and Political Science, University of Kansas
- Masters in Economic Policy, University of Illinois
- Masters in International Finance, University of Illinois

### **Most Recent Professional Experience**

- 2018 Present: President, Central Bank of Paraguay
- 2017 2018: Member of the Board of Directors, Central Bank of Paraguay
- 2014 2017: CEO, Interfisa Banco
- 2008 2014: Editor in Chief, Foco Economia y Negocios Magazine



# Summary of the Offering



Issuer:	Republic of Paraguay ("Paraguay")		
Expected Ratings:	BB / Ba1 / BB+ (S&P / Moody's / Fitch)		
Ranking:	Senior Unsecured		
Currency:	USD		
Format:	144A / RegS		
Securities:	New Long 12-year Notes due 2034		
Transaction Size:	Benchmark		
Maturity:	June 2034		
Amortization:	Equal Amortizations in year 2032, 2033 and 2034		
Coupon:	[TBD]		
<b>Optional Redemption:</b>	Make-Whole Call   Par Call		
Use of Proceeds:	General Government Purposes and liability management of 2023 and 2026 Notes		
Int. Payments Dates:	Fixed, paid semi-annually in arrears		
Denominations:	USD 200,000 x USD 1,000		
Listing:	Luxembourg		
Governing Law:	State of New York		
Bookrunners:	CITI Goldman Sachs		

# Tender Offer Target Bonds & Timeline



### Tender Offer Target Bonds

Series	Maturity	Coupon (%)	Outstanding Principal Amount (USD mm)	Repurchase Price
USD Global Notes	January 2023	4.625	450	[xxx]
USD Global Notes	April 2026	5.000	600	[xxx]

### Tender Offer Timeline

Date	New York Time	Event	
January XX, 2022	8:00 AM	Tender Offer announcement	
January XX, 2022	12:00 PM	Pricing terms for new bonds announced	
January XX, 2022	1:00 PM	Tender Expiration Time	
January XX, 2022	<9:00 AM	Maximum Purchase Amount and acceptance of Preferred and Non-Preferred Tenders announced	
January XX, 2022	<12:00 PM	Tender Offer Settlement	

TETÃ REKUÁI GOBIERNO NACIONAL



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# **Key Credit Highlights**





Paraguay is a strong and stable credit with a positive perspective driven by a diversified economy, key exports, a proactive government and strong institutions

1	Resilient Economy amid a Decisive Response to COVID-19 Pandemic	
2	Strong Institutional Reforms to Reinstate the Path to Fiscal Consolidation & Economic Reactivation	
3	Conservative Debt Profile Supportive to Growth	
4	Strong Commitment to ESG through Environmental Policy Implementation	
5	Effective Counter Cyclical Policies to Achieve Post-Pandemic Stability	



# Resilient Economy amid Swift and Decisive Response to COVID-19 Pandemic



During 2020 and 2021, we have been implementing a reopening plan focused on economic activity which has helped maintain growth in key sections in 2021. The programs have been well received and there is no doubt that the execution of the vaccination plan has helped to reactivate our economy

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Source: Central Bank of Paraguay, IMF, Ministry of Finance. Note: 2021 figures are for the 11 month period ended November 30, 2021.

**TETÃ REKUÁI** 

**GOBIERNO NACIONAL** 



■2019 ■2020 ■2021



**Minimizing The Impact On Public Debt** 

# 1 Resilient Economy amid Swift and Decisive Response to COVID-19 Pandemic







Source: Ministry of Finance, Central Bank of Paraguay. Note: 2021 figures are for the 11 month period ended November 30, 2021



#### Measures for Fiscal Consolidation (2021-2024)

- $\checkmark$  0% real growth of primary current expenditure
- ✓ Suspension of salary increases
- Keep only priority expenses; focusing on providing social aid only to vulnerable sectors, such as food and medicine
- ✓ Decentralized entities will not have increases in their budgets
- $\checkmark\,$  Control of number of beneficiaries and amount of social programs
- ✓ Gradual return of public investment to historical levels



# 2 Strong Institutional Reforms to Reinstate the Path to Fiscal Consolidation & Economic Reactivation







2021

- ✓ Created new jobs
- Formalized existing jobs and access to social security programs
- ✓ Facilitated SMEs' access to business aids
- ✓ Sponsored job retention (IPS)
- Facilitated middle class access to housing
- Promoted public investment

Source: Central Bank of Paraguay, Ministry of Finance Note: 2021 figures are for the 11 month period ended November 30, 2021





# **2** Economic Reactivation Plan and Institutional Reforms



**Economic Consolidation and Social Containment Law** 

The Law N° 6809/21 on Economic Consolidation and Social Containment, was approved for an amount of <u>USD 365 million</u>, which main objective was to ensure resources for programs that were in force within the 2021 General Budget of the Nation



In addition, this Law seeks to continue promoting economic reactivation in it three priority areas: i) Ensuring resources for the health system; ii) Guarantee social programs, and iii) Support for workers and companies



...Reflected in growth across services, manufacture and construction



% change from previous year



Source: Central Bank of Paraguay, Ministry of Finance. Note: 2021 figures are for the 11 month period ended November 30, 2021



# **3** Conservative Debt Profile Supportive to Growth







Source: Ministry of Finance. Note: 2021 figures are for the 11 month period ended November 30, 2021



...With A Proactive Debt Management Approach

- The Republic of Paraguay passed during 2020 the Law approving the execution of liability management exercises
- On January 29, 2021 Paraguay entered into its first liability management transaction targeting ~\$330mm of their bonds originally issued in 2013 and maturing in 2023. As such, the outstanding principal amount of these bonds was reduced to ~\$450.5mm
- In this way, Paraguay will be executing for the second time a tender offer targeting its shortest dated USD Global Note, emphasizing the Republic's proactive commitment to maintain a healthy debt profile
  - Extend duration
  - ✓ Reduce nominal debt at an attractive rate
  - Limited operational risk
  - ✓ Simplicity of execution for investors as well



# **3** Conservative Debt Profile Supportive to Growth



### Maintaining Stable Credit Ratings Throughout the Pandemic

		January 2020		January 2022	
	Country	Rating (S&P / Moody's / Fitch)	Outlook	Rating (S&P / Moody's / Fitch)	Outlook
-	Paraguay	BB / Ba1 / BB+	Stable / Stable / Stable	BB / Ba1 / BB+	Stable / Stable / Stable
	Brazil	BB- / Ba2 / BB-	Stable / Stable / Stable	BB- / Ba2 / BB-	Stable / Stable / Negative
	Bolivia	BB- / Ba3 / B+	Negative / Stable / Negative	B+ / B2 / B	Negative / Negative / Stable
	Chile	A+ / A1 / A	Negative / Stable / Stable	A / A1 / A-	Stable / Negative / Stable
	Colombia	BBB- / Baa2 / BBB	Negative / Stable / Negative	BB+ / Baa2 / BB+	Stable / Stable / Stable
	Peru	BBB+ / A3 / BBB+	Negative / Stable / Stable	BBB+ / Baa1 / BBB	Negative / Stable / Stable



# 5 Effective Counter Cyclical Policies Demonstrated by Economic Stabilization & Recovery





Macroeconomic Policy Action to Stimulate Economic Recovery...









Source: Ministry of Finance, Central Bank of Paraguay. Note: 2021 Non Performing Loan figures are for the 11 month period ended November 30, 2021 CPI figures are preliminary figures as of December 31, 2021.



# 5 Effective Counter Cyclical Policies Demonstrated by Economic Stabilization & Recovery



Paraguay de la gente



International Net Reserves of the Central Bank





#### **Monetary Policy Rate**

In August 2021, in order to meet the medium-term inflation target, the Central Bank initiated a gradual process of normalization of its monetary policy, increasing the MPR by 450 basis points between August and December 2021, reaching 5.25%



Source: Ministry of Finance, Central Bank of Paraguay. Note: 2021 Non Performing Loan figures are for the 11 month period ended November 30, 2021 CPI figures are preliminary figures as of December 31, 2021.